



# So You've Got Your Real Estate License... NOW WHAT?

*Mitch Ribak*

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## **So You've Got Your Real Estate License... NOW WHAT?** Mitch Ribak

So you've decided to become a Realtor! You know the advantages – the low cost of starting up, the potential to make lots of money and to be your own boss. These well-known advantages lure you in, but the little known and less discussed pitfalls may wash you out. You'll need to be aware of the pitfalls that may pose obstacles to your success. Once those are out of your way, the sky is the limit for profitable professional growth and enjoyment in the real estate industry. The author, Mitch Ribak, will take you through the pitfalls and show you how to avoid them. Then he will teach you how to succeed as a Realtor. Mitch's first book, '100MPH Marketing for Real Estate,' peaked at #1 on Amazon for real estate marketing books, and goes hand in hand with the 100MPH marketing software and systems that focus on internet marketing and lead conversion. Brokerages and seminar companies have hired Mitch to speak on the topic for as short as 1-hour, which birthed Coaching for a Cure, a way to raise research funds for Sturge Weber Syndrome, a disease his granddaughter, Lola, was born with in 2006. For a \$200 donation, Mitch provides 1-hour of coaching with all proceeds benefiting disease research through his charity, Lola's Gift (a \$500 value). Learn more at [www.facebook.com/coaching4acure](http://www.facebook.com/coaching4acure) and [www.lolasgift.com](http://www.lolasgift.com).

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